

# CMMC

## Client References









Love **ecfirst**  
Engaging Top of Mind  
Awesome CMMC Academy site  
Presenter's Enthusiasm  
**Excellent Visuals**  
Real life examples **Outstanding Job**  
**Content is rich** Fabiolus Infographic  
Organized **CMMC** Value Added  
**Informative**  
Instructors grounded in experience  
**Structured Concise Delivery**  
**Great Information**  
**Eye opener content**  
Quizzes are valuable  
**Expertise**

The **ecfirst** DoD CMMC Ecosystem



## Certified CMMC Professional (CCP) Testimonials

### Clients

-  Licensed Training Provider (LTP)
-  Registered Practitioners (RP)
-  Registered Provider Organization (RPO)
-  Department of Defense (DoD)
-  IT Professionals
-  Senior Executives
-  Compliance Professionals
-  CMMC Third Party Assessment Organization (C3PAO)

“I attended a CMMC CCP virtual bootcamp with ecfirst. I wanted to thank you for the excellent coverage and presentation of the information. The superb layout of the CMMC CCP Academy site allowed further learning of the topic once the ecfirst bootcamp ended. I am pleased to announce that I passed the CCP exam on my first attempt.”

“Mike has a text-book knowledge of this CMMC subject and takes the time to engage his students when they have questions. Mike makes covering this amount of CCA material so much easier. I took the ecfirst CMMC training and passed the CCP. I can't think of any improvements needed. Great CMMC Dashboard in the CCA Academy Portal!. Overall rating of the CCA Training Program: 10. Overall rating of the Instructor: 10.”

“Mike is very knowledgeable on the CMMC CCA subject matter and always encourages questions and participation. Always a pleasure to attend ecfirst courses. Easy to use the CMMC CCA Academy Portal. Overall rating of the CCA Training Program: 10. Overall rating of the Instructor: 10.”

“Strengths of the CCA Program included, depth of knowledge and experience of the instructor, and helpful CMMC CCA study aids. The ecfirst CCA program content, portal, and instruction was valuable and very thorough. Overall rating of the CCA Training Program: 9. Overall rating of the Instructor: 10.”

“Very comprehensive. Excellent training. Looking forward to working with you in the future!. Overall rating of the CCP Training Program: 8. Overall rating of the Instructor: 8.”

“A lot of relevant information delivered. Interesting and fast-paced. Overall rating of the CCP Training Program: 8. Overall rating of the Instructor: 9.”

“Instructors were very knowledgeable and engaging. It's new material and constantly evolving but they change as they go along, so far so good. It was an interesting and engaging course. Great company, definitely would highly recommend. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 8.”

“It was a great learning experience! This was my first public training seminar. I thoroughly enjoyed the instructors and attendees. There was definitely a lot of information presented, but this was expected. I am grateful for the help presented by ecfirst to continue helping us with the **Academy website** and email updates related to CCP certification. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

“Key information was **strategically** delivered. Easier interaction and discussion to help better understand concepts and teaching. Information was delivered very well in a digestible manner to help understand the concepts. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

“Very good, team was very knowledgeable and approachable. The team was engaging and able to provide **clear guidance** and instruction. I will recommend that my command leadership look to use this team for further instruction and general informational expansion for my organization and the contractors. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

“The training was informative and **rich in content**. Specific knowledge of the test structure for CCP was the strength of the course. I always enjoy learning with ecfirst. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

“Good contrast between CMMC 1.02 and CMMC 2.0.”

“**Eye opener** as it pertains to the full scope of CMMC. Instructors' overall knowledge were the strengths of the CCP Program. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

“Teachers were grounded in experience. Each teacher had very different experience and teaching style.”

“Good class, lots of information, really appreciated the **extra dialog**. I will say that this was the best virtual course I've taken. The format of the information taught was excellent. Appreciate that we are able to **download the material** and that we are able to access the Academy website for up to 90 days after v2.0 is released. What I really appreciated was the dialog beyond just reading the slides. I also appreciated going through the quizzes together. I really appreciated being able to ask questions and get the opinion of the instructors. This was very helpful in answering some questions I've had for months.”

“The training was very good with good discussion. This was a good on-line training course. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 9.”

“Documentation and quizzes/tests were strengths of the course. Presentations were great and provided a lot of value.”

“Very well done and delivered. The instructing team's knowledge on the subject was the greatest strength. Great overall experience.”

“The training was first class. The interactive discussions and **thorough Quiz reviews** were very helpful. Great Course. I look forward to the Level 2 course and becoming an RP or CCA. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 10.”

“Very good! Lots of information presented so the ability to download information and the quizzes was helpful.”

“Ended great. I appreciate Mike and his experience. He ended the course with **lots of insight** that was valuable.”

“Satisfied. The handouts that consolidated the CMMC learning points were the strengths of the course.”

“Experienced trainer. Mark Musone was good. Study materials, the handouts that consolidated the CMMC learning points were the strengths of the course. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 9.”

“Mark is a great instructor and has the experience.”

“Instructors were thorough. Answered all questions. **Provided real life examples.** Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 10.”

“CCP Training was helpful. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 9.”

“Virtual CCP was valued. **Ease of access, convenience, no commute.** CCP course materials were plentiful. **CCP Academy Course Portal was helpful.** Pace was good. The instructors were excellent. The CCP content was well done considering the dynamic nature of the subject. More information about getting the CPN number, registration and submission of the application for certification. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

“The CCP training was detailed and explained well. Detail in the slides and explanations of the material were the strengths of the course. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”



## Conference Feedback

Raleigh, NC | Mar 29, 2022

### DoD's New CMMC Cyber Standard Beyond NIST with Certification

#### Learning Objectives

- ◆ Assess cyber supply chain risk to sensitive information.
- ◆ Examine CMMC alignment with NIST Standards.
- ◆ Understand the CMMC ecosystem and steps for assessment readiness.
- ◆ Step through key phases for achieving CMMC Certification.

#	Survey Question	Speaker Score
1	The stated objectives were met.	4.95
2	The prerequisite requirements were appropriate and sufficient.	4.86
3	The program materials were relevant and contributed to the achievement of the learning objectives.	4.95
4	The time allotted to the learning activity was appropriate.	4.95
5	The collaboration (interactive discussion, problem solving, lessons learned, case study, etc.) was effective.	4.95
6	Organized.	4.95
7	Had relevant knowledge and experience.	4.95
8	If applicable, individual instructors were effective.	4.95
9	Overall presentation.	4.95
Overall Speaker Score		4.95

“This was probably my **favorite session of the conference**. The speaker was great. I hope he is invited to present at the annual conference.”

“**Fantastic and very timely**”

“**Interesting and lots of information**”

“**Very informative, great session.**”

“**Session is very timely and relevant; the speaker was energetic and engaging**”

“**Really Good**”

“**Speaker was excellent!**”

“This was one of my two **favorite AI sessions**. Uday brought **incredible energy and enthusiasm** to both the first session of the day and the CMMC topic! He knew the details well, provided some great content and details and effectively answered some difficult attendee questions.”

“**Great overview and discussion.**”



## CMMC Workshop Testimonials

**Jan 5, 2024**

“Great Webinar tailored for Cyber/Risk Professionals. CMMC specifics were the strength of the webinar. Overall rating of the Webinar: 5/5. Overall rating of the Instructor: 5/5.”

“The course was informative. Overall rating of the Webinar: 4/5. Overall rating of the Instructor: 5/5.”

“Explanation of the changes to Level 1 was great. You folks are the best in the business! I have just recommended your training to an Army Reserve Officer for the CCP Course, hopefully, we can get him signed up for upcoming Classes. Overall rating of the Webinar: ”



**Feb 26, 2022**

“The CMMC Workshop was a great investment of my time today. The elevation of my knowledge of CMMC was the strengths of this workshop. Dots were connected as a result of the CMMC presentation today. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“Good. I did the CMMC PA course and utilized your site/course. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 4/5.”

“Great Instructors. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“Functional knowledge. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 4/5.”

“Strength of the CMMC Workshop are the content details.”

“Knowledge of the instructors and ability to streamline, and present in real world fashion new and evolving government regulations. The infographics and charts produced by ecfirst are uber valuable as resources and tools. Another great workshop by ecfirst. Always, always a good use of my time to attend. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

Aug 24, 2021

“ I liked the coverage and **brief explanations** of the 17 domains. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 5/5.”

“ Strengths of the course was **the knowledge of each of the Levels 1 through 5**. Overall rating of the CMMC Workshop: 3/5. Overall rating of the Instructor: 4/5.”

“ This was a great workshop that **defined all the complexities of a very complex topic** CMMC. Great Job! Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“ The two presenters have a **good knowledge of CMMC**. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“ The quizzes and questions/answers were the strength of the course. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 5/5.”

“ Easy to understand. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 5/5.”

“ The details addressed along with the slides for reference are valid. Slides help a lot. The workshop structure is **great-instruction**, polls, questions, all really help and keep one engaged. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“ The explanation of **maturity levels and processes was great**. I'm currently going through the CMMC Registered Practitioner training. The workshop helped with some questions I had. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“ Covered all the high-level elements needed to understand CMMC basics. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“Great job! Strength of the CMMC Workshop is the **knowledge of the instructor**. Overall rating of the CMMC Workshop: 5/5.”

“**Great use of time** is the strength of the CMMC Workshop. Overall rating of the CMMC Workshop: 5/5”

“**Very good** fundamentals information on CMMC structure is the strength of the course. Good mix of CMMC domain, maturity levels structure, details, survey questions and discussion topics. Overall rating of the CMMC Workshop: 5/5 ”

“**Very well done!** Presentation and slides were the strength of the CMMC Workshop. The presentation and slides were very easy to understand and the mid-presentation quizzes kept everyone on point. Overall rating of the CMMC Workshop: 5/5 ”

“A common sense **approach to the topic** and the connection between the DoD CMMC and the commercial sector connected all the dots. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Very **knowledgeable presenter**, well organized slides and material. The CMMC ABC's Workshop was **very informative** and well done. The presenter was very knowledgeable, and the materials were well organized and valuable. Thanks for the complimentary workshop - Great Job!. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“**Very well presented.** Thank you much. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Thorough. Clear. **Excellent visuals.** Overall rating of the CMMC Webinar: 9/10.”

“CMMC material covered well. Handouts are extremely helpful. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 4/5.”

“**Highlighting the focus on CMMC terminology and assessment steps** were the strength of the course. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“**Great instructor**, I will sign up for the CMMC in-person training when available. Thanks! Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Clear topics on track. **This was a great session on CMMC**. Stayed on track and on topic. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“**Instructor's knowledge** of the material. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“**Excellent information** - just a LOT. I am never disappointed with **Ali and ecfirst's presentations**. A wealth of information - and thank you for keeping us current. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“The PowerPoint presentation and graphics were helpful in visualizing how it all ties together. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“**Well defined and structured orientation** (overview) content. Despite being a new program, the content of the pilot session is well scoped and structured, making it a perfect orientation session. I aspire to attend 3 programs (CCP, CCA-1, CCA-3). Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Good. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Excellent coverage of the CMMC model. The various requirements to meet compliance were provided clearly and effectively. I had assessed an agency for the OIG and this recent information and updates were very helpful. The assignment of the ratings and contingencies for compliance were covered and this is good review material. This was an excellent webinar. Overall rating of the CMMC Webinar: 10. Overall rating of the Presenter: 10/10.”

“The webinar was very informative. I liked the power point graphics that made it easy to follow and organize the information Overall rating of the CMMC Webinar: 8. Overall rating of the Presenter: 8/10.”

“The presenter, Ali Pabrai, was very well versed in the CMMC subject matter, has extensive experience and knowledge, spoke and presented well in layman terms on the information I did not know. This is not my area of expertise, however, since taking the CHP training and receiving my CHP credential I feel it is my duty to attend as many of your free webinars as I can and learn as much as I can and build on my knowledge base. I always learn something. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“As someone who is more of a novice in cybersecurity the content was very informative. **Speaker engaging and amusing! Presenter's enthusiasm.** Great overview in very short time frame. I would have been happy to stay on for another 30 minutes. Strength of the CMMC webinar is Framework of CMMC, its importance and defining acronyms. I would be interested in future opportunities to learn more on the subject. THANK YOU! Overall rating of the CMMC Webinar: 10. Overall rating of the Presenter: 10/10.”

“Great! The overall information gave me a better understanding. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Great information, particularly for someone unfamiliar with CMMC. Strength of the CMMC webinar is the content and the date, time offered. Overall rating of the Presenter: 10/10.”

“Written material was **greatest strength**. Good start - I'd like to see more in-depth info. Overall rating of the CMMC Workshop: 3/5. Overall rating of the Instructor: 4/5.”

“CMMC Quizzes are great. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“Very nice overview. I thought that your **slides were well organized** and effectively depicted a high level view of requirements and provided a framework for planning. As always, Ali was an entertaining presenter, knowledgeable and is funny as always. Graphics were excellent and presented a good overview.”

“**Engaging, informative and fun, made me smile.** Executive level review of CMMC and cool slides to use when talking about CMMC to others! **Love ecfirst, Ali and Kris! Thank you!** Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Great work. Keep it up. Cheers and Stay Safe. Excellent, the speaker and content was excellent. **Very organized and structured presentation.** Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Excellent delivery and important points. I have been to about 50 of these from a variety of companies and **this one was the most value added.** Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“**Lots of great information.** Overall rating of the CMMC Webinar: 9/10. Overall rating of the Presenter: 10/10.”

“Very informative. **Top of mind information** covered well. Overall rating of the CMMC Webinar: 9/10. Overall rating of the Presenter: 10/10.”

“Enthusiastic, **great content** and fun delivery are the strength of the CMMC Webinar. Overall rating of the Presenter: 10/5.”

“Very informative and entertaining. The webinar was a great introduction to CMMC. Knowledge of the presenter is the strength of the webinar. I need to dive deeper into the subject matter to have a better understanding. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“This was very informational and great information. There was a **lot of information in a short time**, but it really was great! Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Excellent information. Overall rating of the Presenter: 9/10.”

“Fast pace concise facts is the strength of the CMMC Webinar. Instructive, **concise delivery with humorous enthusiasm**. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“**Lots of great CMMC information**. Overall rating of the CMMC Webinar: 9/10. Overall rating of the Presenter: 10/10.”

“Very good - easy to attend. Next steps is certification through ecfirst. **Ali always does an outstanding job presenting materials** in an easy to understand format. Thanks ecfirst for the great training!”

“This was very informational and great information. There was a lot of information in a short amount of time but it really was great! Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”





## Consulting Practice



## Certification Training



**AI Defense, *Beyond Cyber***

**Corporate Office**

295 NE Venture Drive

Waukegan, IA 50263

United States

**Casey Collins**Team Lead, Business Development &  
Certification ProgramEmail: [Casey.Collins@ecfirst.com](mailto:Casey.Collins@ecfirst.com)