



Love **ecfirst**

Engaging Top of Mind

Presenter's Enthusiasm

Excellent **Visuals**

Organized **Outstanding** Job

Content **CMMC** Value Added  
Informative

Made Me Smile

Structured Concise Delivery  
Humorous

**Great** Information

Fun Delivery **Amusing**

**Expertise**



## Conference Feedback

Raleigh, NC | Mar 29, 2022

### DoD's New CMMC Cyber Standard Beyond NIST with Certification

#### Learning Objectives

- ◆ Assess cyber supply chain risk to sensitive information.
- ◆ Examine CMMC alignment with NIST Standards.
- ◆ Understand the CMMC ecosystem and steps for assessment readiness.
- ◆ Step through key phases for achieving CMMC Certification.

#	Survey Question	Speaker Score
1	The stated objectives were met.	4.95
2	The prerequisite requirements were appropriate and sufficient.	4.86
3	The program materials were relevant and contributed to the achievement of the learning objectives.	4.95
4	The time allotted to the learning activity was appropriate.	4.95
5	The collaboration (interactive discussion, problem solving, lessons learned, case study, etc.) was effective.	4.95
6	Organized.	4.95
7	Had relevant knowledge and experience.	4.95
8	If applicable, individual instructors were effective.	4.95
9	Overall presentation.	4.95
<b>Overall Speaker Score</b>		<b>4.95</b>

“This was probably my **favorite session of the conference**. The speaker was great. I hope he is invited to present at the annual conference.”

“**Fantastic and very timely**”

“**Interesting and lots of information**”

“**Very informative, great session.**”

“**Session is very timely and relevant; the speaker was energetic and engaging**”

“**Really Good**”

“**Speaker was excellent!**”

“This was one of my two **favorite AI sessions**. Uday brought **incredible energy and enthusiasm** to both the first session of the day and the CMMC topic! He knew the details well, provided some great content and details and effectively answered some difficult attendee questions.”

“**Great overview and discussion.**”

## References

**Feb 26, 2022**

“The CMMC Workshop was a great investment of my time today. The elevation of my knowledge of CMMC was the strengths of this workshop. Dots were connected as a result of the CMMC presentation today. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

Trevor Chandler  
Houston Community College

“Good. I did the CMMC PA course and utilized your site/course. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 4/5.”

Robert Ashcraft  
CMMC Solutions

“Great Instructors. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

Roy David  
Blackswan Cybersecurity

“Functional knowledge. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 4/5.”

Thomas Hart  
Cyber Guide LLC

“Strength of the CMMC Workshop are the content details.”

Don Hartung  
H3Systems

“Knowledge of the instructors and ability to streamline, and present in real world fashion new and evolving government regulations. The infographics and charts produced by ecfirst are uber valuable as resources and tools. Another great workshop by ecfirst. Always, always a good use of my time to attend. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

Christina Whitlock  
H3-Strategies

**Aug 24, 2021**

“ I liked the coverage and **brief explanations** of the 17 domains. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 5/5.”  
Bopp Ryan  
Dox Electronics

“ Strengths of the course was **the knowledge of each of the Levels 1 through 5**. Overall rating of the CMMC Workshop: 3/5. Overall rating of the Instructor: 4/5.”  
Cohen Lawrence  
Dox Electronics

“ This was a great workshop that **defined all the complexities of a very complex topic** CMMC. Great Job! Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”  
Foster Kevin  
Kemetiq Security LLC

“ The two presenters have a **good knowledge of CMMC**. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”  
Fry Eugene  
KirkpatrickPrice

“ The quizzes and questions/answers were the strength of the course. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 5.”  
Gammon Joshua  
Cerner

“ Easy to understand. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 5/5.”  
Hames, IGP Mary Beth  
PNM Resources

“The details addressed along with the slides for reference are valid. Slides help a lot. The workshop structure is **great-instruction**, polls, questions, all really help and keep one engaged. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

Lua Suleika  
Isop Solutions Inc.

“The explanation of **maturity levels and processes was great**. I'm currently going through the CMMC Registered Practitioner training. The workshop helped with some questions I had. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

Nieto Juan  
ArcLight

“Covered all the high-level elements needed to understand CMMC basics. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

Palys Michael  
KMHA

“CMMC material covered well. Handouts are extremely helpful. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 4/5.”

Richter Justin  
The ArcLight Group

“Written material was **greatest strength**. Good start - I'd like to see more in-depth info. Overall rating of the CMMC Workshop: 3/5. Overall rating of the Instructor: 4/5.”

Thraen Steven  
QCM Technologies

“CMMC Quizzes are great. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

Brooke Princeton  
InfraGard NOC, and Website and Software Engineering

“Great job! Strength of the CMMC Workshop is the **knowledge of the instructor**. Overall rating of the CMMC Workshop: 5/5.”  
Darrin Smith

“**Great use of time** is the strength of the CMMC Workshop. Overall rating of the CMMC Workshop: 5/5”  
Stephanie Benoit-Kurtz

“**Very good** fundamentals information on CMMC structure is the strength of the course. Good mix of CMMC domain, maturity levels structure, details, survey questions and discussion topics. Overall rating of the CMMC Workshop: 5/5”  
Russell Seeney

“**Very well done!** Presentation and slides were the strength of the CMMC Workshop. The presentation and slides were very easy to understand and the mid-presentation quizzes kept everyone on point. Overall rating of the CMMC Workshop: 5/5”  
Kevin Foster

“A common sense **approach to the topic** and the connection between the DoD CMMC and the commercial sector connected all the dots. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”  
Jared Boyd

“**Very knowledgeable presenter**, well organized slides and material. The CMMC ABC's Workshop was **very informative** and well done. The presenter was very knowledgeable, and the materials were well organized and valuable. Thanks for the complimentary workshop - Great Job!. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”  
Barry Borter  
Optech / IBM

“**Very well presented.** Thank you much. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”  
Sean Cody  
SJC Technology Inc

“Thorough. Clear. **Excellent visuals.** Overall rating of the CMMC Webinar: 9/10.”  
Norma Kenigsberg  
NYU

“**Highlighting the focus on CMMC terminology and assessment steps** were the strength of the course. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

Virgil David Dafinoiu  
AT&T

“**Great instructor**, I will sign up for the CMMC in-person training when available. Thanks! Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

Uzi Grindler  
Interceptor Security

“**Clear topics on track. This was a great session on CMMC.** Stayed on track and on topic. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

Terry Koenn  
Experian

“**Instructor's knowledge** of the material. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

James Meadows  
bioMerieux

“**Excellent information** - just a LOT. I am never disappointed with **Ali and ecfirst's presentations**. A wealth of information - and thank you for keeping us current. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

Dawn Meglino  
StratX IT Solutions, LLC

“The PowerPoint presentation and graphics were helpful in visualizing how it all ties together. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

Mary Nickle  
ndtHost LLC dba SD Data Center

“**Well defined and structured orientation** (overview) content. Despite being a new program, the content of the pilot session is well scoped and structured, making it a perfect orientation session. I aspire to attend 3 programs (CCP, CCA-1, CCA-3). Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

Amol Vijaya

“Good. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Christopher Whitaker  
MSDH



“Excellent coverage of the CMMC model. The various requirements to meet compliance were provided clearly and effectively. I had assessed an agency for the OIG and this recent information and updates were very helpful. The assignment of the ratings and contingencies for compliance were covered and this is good review material. This was an excellent webinar. Overall rating of the CMMC Webinar: 10. Overall rating of the Presenter: 10/10.”

Dr. Nancy M Landreville  
MELE

“The webinar was very informative. I liked the power point graphics that made it easy to follow and organize the information Overall rating of the CMMC Webinar: 8. Overall rating of the Presenter: 8/10.”

Dale Conley  
Grand Junction Regional Center

“The presenter, Ali Pabrai, was very well versed in the CMMC subject matter, has extensive experience and knowledge, spoke and presented well in layman terms on the information I did not know. This is not my area of expertise, however, since taking the CHP training and receiving my CHP credential I feel it is my duty to attend as many of your free webinars as I can and learn as much as I can and build on my knowledge base. I always learn something. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Andrea Burmann  
CDHS/OCYF/DYS/Records Unit

“As someone who is more of a novice in cybersecurity the content was very informative. **Speaker engaging and amusing! Presenter's enthusiasm.** Great overview in very short time frame. I would have been happy to stay on for another 30 minutes. Strength of the CMMC webinar is Framework of CMMC, its importance and defining acronyms. I would be interested in future opportunities to learn more on the subject. THANK YOU! Overall rating of the CMMC Webinar: 10. Overall rating of the Presenter: 10/10.”

Audrey Rood  
Centene

“Great! The overall information gave me a better understanding. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Dan Dudon  
State of Nevada, DPS

“Great information, particularly for someone unfamiliar with CMMC. Strength of the CMMC webinar is the content and the date, time offered. Overall rating of the Presenter: 10/10.”

Dan LoPresto  
UCF

“Very nice overview. I thought that your **slides were well organized** and effectively depicted a high level view of requirements and provided a framework for planning. As always, Ali was an entertaining presenter, knowledgeable and is funny as always. Graphics were excellent and presented a good overview.”

Cheryl Chang

Comprehensive Health Services LLC, A Caliburn Company

“**Engaging, informative and fun, made me smile.** Executive level review of CMMC and cool slides to use when talking about CMMC to others! **Love ecfirst, Ali and Kris! Thank you!** Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Connie Seal

Carson & SAINT

“Great work. Keep it up. Cheers and Stay Safe. Excellent, the speaker and content was excellent. **Very organized and structured presentation.** Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Gerry Bliss

Bliss Informatics Inc

“Excellent delivery and important points. I have been to about 50 of these from a variety of companies and **this one was the most value added.** Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

G. Debre-court

Aerovironment Inc

“**Lots of great information.** Overall rating of the CMMC Webinar: 9/10. Overall rating of the Presenter: 10/10.”

Steve Ransbottom

Bone & Joint Clinic S.C

“Very informative. **Top of mind information** covered well. Overall rating of the CMMC Webinar: 9/10. Overall rating of the Presenter: 10/10.”

Jim Nation

“Enthusiastic, **great content** and fun delivery are the strength of the CMMC Webinar. Overall rating of the Presenter: 10/5.”

Mary Beth Hames

“Very informative and entertaining. The webinar was a great introduction to CMMC. Knowledge of the presenter is the strength of the webinar. I need to dive deeper into the subject matter to have a better understanding. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Jade Fernandez  
Diversified Administration

“This was very informational and great information. There was a **lot of information in a short time**, but it really was great! Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Kimberly Boocehr  
Indiana Health Information Network

“Excellent information. Overall rating of the Presenter: 9/10.”

Stephen Smith  
CNB Bank

“Fast pace concise facts is the strength of the CMMC Webinar. Instructive, **concise delivery with humorous enthusiasm**. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Jeff Sorrell  
DPS

“**Lots of great CMMC information**. Overall rating of the CMMC Webinar: 9/10. Overall rating of the Presenter: 10/10.”

“Very good - easy to attend. Next steps is certification through ecfirst. **Ali always does an outstanding job presenting materials** in an easy to understand format. Thanks ecfirst for the great training!”

Tom Howley  
Sonic Healthcare USA

“This was very informational and great information. There was a lot of information in a short amount of time but it really was great! Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Kimberly Boocehr  
Indiana Health Information Network