



BIOGRAPHY



Uday Ali Pabrai MSEE | CISSP (ISSAP, ISSMP) CCSFP, Security+, Cybersecurity & Compliance Expert

Ali Pabrai, MSEE, CISSP (ISSP, ISSMP), CCSFP (HITRUST), Security+, a cybersecurity & compliance expert, is the chairman & chief executive of ecfirst. A highly sought after professional, he has successfully delivered solutions to U.S. government agencies, IT firms, healthcare systems, legal & other organizations worldwide. Mr. Pabrai served as an Interim CISO for a health system with 40+ locations in USA. Mr. Pabrai has led numerous engagements worldwide for ISO 27001, PCI DSS, NIST & HIPAA/HITECH security assessments. ecfirst is an approved HITRUST CSF assessor.

Expert Consultant

Mr. Pabrai developed a signature security methodology called, *bizSHIELD*[™]: The Seven Steps to Enterprise Security. *bizSHIELD*[™] today provides the framework for many security and compliance initiatives at client organizations worldwide.

Mr. Pabrai was the creator of the world's most successful Internet skills certification, with over 120,000 certified professionals. Mr. Pabrai also established the industry's first certification program on HIPAA – Certified HIPAA Professional (CHP) and Certified HIPAA Security Specialist[™] (CHSS[™]). He also launched the Certified Security Compliance Specialist[™] (CSCS[™]) program. The CSCS[™] program is the world's first credential focused on cybersecurity and regulatory compliance mandates (ISO 27001, PCI DSS, NIST, FISMA and more). Mr. Pabrai is the co-creator of the Security Certified Program (SCP) – a program approved by the U.S. Department of Defense Directive 8570.1M and one of the industry's most comprehensive hands-on information security certification programs.

Information Security Officer (ISO)



Mr. Pabrai has served as an Information Security Officer (ISO) for several organizations in the U.S. and internationally. His responsibilities included establishing enterprise security priorities, developing policies and ensuring appropriate remediation activities, including compliance related Corrective Action Plans (CAP).

Mr. Pabrai has led numerous engagements worldwide for ISO 27001 as well as HIPAA / HITECH security assessments to address compliance mandates.

Featured Speaker

Mr. Pabrai has presented passionate briefs to tens of thousands globally, including the USA, United Kingdom, France, Taiwan, Singapore, Canada, India, UAE, Africa, Saudi Arabia, Philippines, Japan & others. Conferences Mr. Pabrai has been featured at include HCCA, ISACA CSX, HIMSS, InfraGuard (FBI), ISSA, HIPAA Summit, Google Privacy & Security Summit, Microsoft Tech Summit, Internet World, DCI Expo, & dozens of others. Mr. Pabrai is the author of several Published works..

He has delivered fast paced, high energy briefings in many cities worldwide including Jeddah, (Saudi Arabia); New Delhi, Bangalore, Chennai and Mumbai (India); Tsukuba City (Japan); Dubai, Abu Dhabi (UAE); Karachi and Lahore (Pakistan); London (UK), and across the United States.

Career & Clients

His career was launched with the U.S. Department of Energy's nuclear research facility, Fermi National Accelerator Laboratory, in Chicago. During his career, he has served as Vice-Chairman and in several senior officer positions with NASDAQ-based firms.

Mr. Pabrai's clients have included hundreds of hospitals, long-term care facilities, Kaiser, Microsoft, Kemin, Ernst & Young, ElKay, Intuit, Pella, Principal Financial, U.S. Naval Surface Warfare Center, U.S. Defense Intelligence Agency, U.S. Department of Veteran Affairs, as well as numerous federal, state and county governments.

HITRUST CSF

Mr. Ali Pabrai was appointed and served (2017) as a member of the select HITRUST CSF Assessor Council.

FBI InfraGard

Mr. Pabrai is a proud member of the U.S. InfraGard (FBI).

WORLDWIDE EVENTS

"Well researched, up-to-date information presented" "Expert grasp of subject"
 "Incredible presentation skills" "Star of the conference" "Security master"
 "Bring this speaker back" "Fired up performance" "Hands-on experience"
 "Knowledge powerhouse" "Phenomenal speaker" "10+ performance"
 "Spot on with audience" "Commands the room" "Dynamic speaking style"
 "Audience raved about the presentation" "Opening featured speaker" "Engaging"
 "Energy and passion" "Best speaker" "Immense knowledge"
 "Comprehensive and fast paced" "Highly recommend speaker"
 "Remarkably thought provoking" "Resonated with executive level audience"

Dubai Singapore Austin Los Angeles
 New York Las Vegas Washington DC
 Denver Delhi Jeddah Philadelphia Ghana

THOUGHT LEADERSHIP

imprivata
HEALTHCON

Health Care EXPANSION

Middle East

The Hackers Conference
 International IT Security Conference

ISSA
 Information Systems Security Association
 Phoenix Chapter

exposium
 INDIA

ASIS
 INTERNATIONAL
 Advancing Security Worldwide®

ISACA®
 Trust in, and value from, information systems

MACMHB
 Michigan Association of Community Mental Health Boards

himss
 transforming health through IT™



Health Care
 Compliance
 Association

HCCA

The Twentieth National HIPAA Summit
 Healthcare Privacy and Security After HITECH and Health Reform
 A Hybrid Conference and Internet Event

HITRUST Reference & Testimonial



"I just wanted to take a moment and say thank you. Thank you and the excellent team at ecfirst for hard work, late hours and diligence during the first round of our HITRUST certification, and now working on our annual risk management and HIPAA compliance assessment."

"We at BRG are always looking to improve and enhance our compliance and cybersecurity posture. This is an area of executive and strategic priority for our organization to secure confidential client information. From HIPAA compliance, cybersecurity pen tests, to the HITRUST certification engagement, we have found ecfirst to be an exceptional partner that labored incredibly hard for us, with us. The ecfirst insight and diligence to ensuring HITRUST certification mandates are met led to us completing our engagement on budget and time. We look forward to deeper collaboration with ecfirst in the cybersecurity space in the future. I know you are personally committed and engaged to ensure BRG success with each engagement. I continue to recommend ecfirst highly and often!"

Chip Goodman | Vice President of Information Technology
Berkeley Research Group, LLC

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vizient™

"I have 20+ years of experience in the Healthcare IT industry in a variety of roles including Cybersecurity software and services. During this time I have seen numerous speakers on the topic of Cybersecurity and Ali Pabrai is among the best. He covers the state of the industry, healthcare-specific regulations, process, product, best practices and call-to-action takeaways in a manner that can be understood at multiple levels including technical, clinical, supply chain and executive."

"Ali also weaves in stories and humor to keep the audience engaged on what can be a dry yet frightening topic. I highly recommend Ali Pabrai as a speaker, trainer and consultant in this area."

Chris Liburdi
Director – Business Development
Srcg Ops – Business Technology

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State of Utah Client Testimonial

I am pleased to write this letter or recommendation for ecfirst.

One of my main clients, the Utah Department of Health has been managing a major breach of data under the control of a business associate.

ecfirst was contracted to provide security risk analysis, technical vulnerability assessment, policy development, as well as training and certification services, including the Certified HIPAA Professional (CHP) and the Certified Security Compliance Specialist™ (CSCS™) programs.

My client reports, and my interaction supports, that ecfirst has been very professional in their contract performance. Services were tailored to meet the needs of the Department and Utah law.

ecfirst has demonstrated dedication to ensuring that projects goals were met or exceeded every step of the way.

I strongly recommend them to anyone in need of similar services.

***Doug Springmeyer, Assistant Attorney General
Chair, HIPAA Implementation Committee
Utah Attorney General's Office***

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"ecfirst provided The Utah Department of Health (UDOH) a set of HIPAA security policy templates and follow-up consultations. We were able to efficiently modify, adopt and put the policies into practice. Adopting ecfirst policy templates shortened our policy developmental time and established a solid foundation for us to implement HIPAA requirements."

***Wu Xu, Ph.D. Director, Office of Health Information and Data Security
Information Security Officer, Utah Department of Health***

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"The professionalism and complete subject matter knowledge make ecfirst the consultants of choice for HIPAA and HITECH information and issues. Our experience with ecfirst was unwavering in addressing all issues and enabling a foundation for an active and vibrant compliance program. Pabrai's leadership was exceptional, very devoted to ensuring all areas were appropriately addressed."

***Blake Anderson
Department of Health, State of Utah***



Pabrai on Wikipedia

Uday Ali Pabrai, an [Indian-American](#) entrepreneur based in [Irvine, California](#) and chairman and chief executive officer of ecfirst, a compliance and cybersecurity business headquartered in [Waukees, Iowa](#). Pabrai is a globally renowned cyber security and compliance expert. He has been featured as a keynote speaker and has moderated cybersecurity events at international conferences. Mr. Pabrai has led numerous cybersecurity engagements worldwide for ISO 27001, PCI DSS, HITRUST, NIST & HIPAA/HITECH. A highly sought after professional, he has successfully delivered solutions to U.S. government agencies, IT firms, healthcare systems, legal and other organizations worldwide. He served as an Interim CISO for a large health system in the USA.

Pabrai created several certification programs in the area of information security,^[1] worked as a manager of the security team at Fermi National Accelerator Laboratory (Fermi lab), U.S. Department of Energy and been a featured presenter at conferences worldwide, including FBI InfraGard,^[2] HCFA, ISSA,^[3] ISACA, (ISC)², HIMSS,^[4] HIPAA Summit,^{[5][6]} Comdex, Microsoft Tech Forum, IndiaExpo, Naseba, ASIS Security,^[7] Imprivata Healthcare Conference, Healthcare Congress.

Pabrai established the world's first certification program that comprehensively addresses global compliance standards and regulations in the area of information security, Certified Security Compliance Specialist™ (CSCS™). He also successfully developed leading certification credentials in the world, including CIW (over 125,000 certificates issued), and the Security Certified Program (SCP). He has developed the Certified Cyber Security Architect™ (CCSA™) program, as well as a HITRUST Cybersecurity Strategy Workshop. Previously, he founded Net Guru Technologies (NGT)^[8] in 1994. A NASDAQ-based firm acquired NGT in 1997.

He launched his career in 1983 with [Schlumberger](#), a leading oilfield services provider, in [Dubai](#) as an Associate Accountant. In 1987 he started his career in the United States at Fermi National Accelerator Laboratory ([Fermilab](#)), a U.S. Department of Energy facility.

Mr. Pabrai received his B.S. in computer engineering from [Clemson University](#) in [South Carolina](#). He received his MSEE degree from the [Illinois Institute of Technology](#) (IIT). His credentials include Security+, CCSFP (HITRUST), and CISSP (ISSAP, ISSMP).

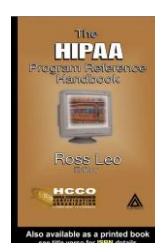
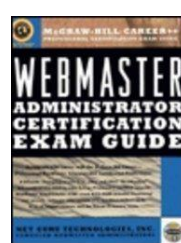
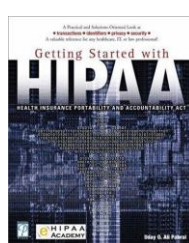
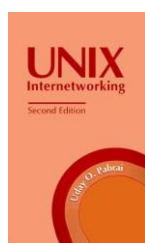
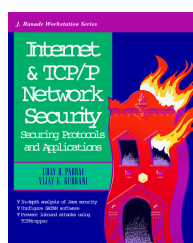
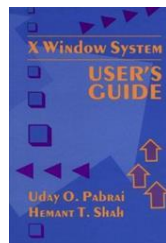
Awards and memberships

Mr. Pabrai was awarded Entrepreneur of the Year by the Illinois Indian Chamber of Commerce in 1997 and nominated for [Ernst & Young's](#) Entrepreneur of the Year award, 1997. He is also a member of the U.S. FBI InfraGard.

Books and articles

Pabrai is the author of *The Art of Information Security*, a leading book covering cybersecurity strategy and best practices. He is also the author of several best selling industry books, including *Internet & TCP/IP Network Security* and *Getting Started with HIPAA*. He has published hundreds of articles on regulatory compliance and information security.

Published books



To Learn more...

Pabrai@Wiki

FEATURED SPEAKER WORLDWIDE



Uday Ali Pabrai
Cybersecurity & Compliance Expert



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He is a globally renowned speaker who has been featured as a keynote as well as moderated cybersecurity conferences. Mr. Pabrai is the author of several published works. Clients that Mr. Pabrai has delivered to have included the Defense Intelligence Agency (DIA), and the Naval Surface Warfare Center. His career was launched with Fermilab, a U.S. Department of Energy nuclear research entity.

Mr. Ali Pabrai was appointed and served (2017) as a member of the select HITRUST CSF Assessor Council. Mr. Pabrai is a proud member of the InfraGard (FBI).

Mr. Pabrai can be reached at Pabrai@ecfirst.com or +1.949.528.5224.
Control your excitement!

Pabrai @ Global Events



“We have had the true pleasure of working with Ali Pabrai at conferences all over the world during the past few years – with one unanimous word that keeps resounding among audiences and staff alike – **AWESOME!**”

He is a *tremendously engaging and knowledgeable presenter* who is able to *distill the essence of complex cybersecurity topics into comprehensible and actionable components* for both highly skilled, technical audiences as well as those who are just entering or transitioning into the security part of the IT industry.

His “behind the curtain” professionalism and *enthusiastic willingness to help develop, customize and deliver great content paired with his absolute commitment to professionalism as a presenter and “doing what it takes” is a rare combination.*

We greatly look forward to working with Mr. Pabrai each and every time and know he will deliver excellence.”

Michael Mach CMP, CMM, CED
Conference Program Manager
ISACA

“I have 20+ years of experience in the Healthcare IT industry in a variety of roles including Cybersecurity software and services. During this time I have seen numerous speakers on the topic of Cybersecurity and *Ali Pabrai is among the best.* He covers the state of the industry, healthcare-specific regulations, process, product, best practices and call-to-action takeaways in a manner that can be understood at multiple levels including technical, clinical, supply chain and executive.

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Blake Anderson
Department of Health
State of Utah

Delivering Everything Compliance. Everything Security.

1000s of Clients | Clients in all 50 States | Clients on 5 Continents

HITRUST
Authorized CSF Assessor



Getting Started with HIPAA
First published book on HIPAA!



UNIX Internetworking
First book on UNIX & Networks!



Internet & TCP/IP Network Security
First book on TCP/IP security!