

Episource India Validated as HIPAA Compliant by ecfirst

Comprehensive Third-Party Evaluation Assures Customers that Episource India Meets Compliance and IT Security Requirements



Waukee, IOWA, USA – September 10th, 2013

Episource is a leading clinical review management company that offers flexible high quality solutions for the Healthcare industry leveraging skilled resources worldwide. With many years of diverse experience, Episource delivers value-added services in retrospective chart reviews, medical record retrieval, HEDIS, and Home Health Assessments that enable healthcare payers to dramatically cut costs and improve quality objectives.

Episource India today announced that ecfirst, a leading provider of compliance training and certification services, has validated Episource India as HIPAA compliant. The comprehensive third-party evaluation process recognizes that Episource India meets stringent IT security and compliance requirements. In addition, Episource India has initiated an ongoing program with ecfirst to train Episource India employees and assess Episource India operations to ensure the proper controls and procedures remain in place to meet HIPAA and HITECH compliance requirements.

The HIPAA/HITECH Business Associate endorsement process from ecfirst is based on ecfirst's proprietary bizSHIELD™ methodology and includes a thorough enterprise assessment to ensure remediation priorities are addressed appropriately. The validation process is based on a comprehensive checklist influenced by OCR HIPAA-related resolution agreements, HIPAA guidance from the National Institute of Standards and Technology and other security standards and best practices.

“HIPAA and HITECH establish the minimal requirements to protect confidential and sensitive information. The ecfirst assessment found Episource India to meet critical HIPAA Security mandates for securing EPHI. From the CEO to all Staff members within Episource India, there is a definite dial-tone for protecting confidential patient and associated medical information with key policies, procedures and associated controls”, states ecfirst Chief Executive Ali Pabrai.

“Our initiatives for HIPAA and HITECH mandates are such that we are committed to continual compliance. ecfirst, Home of The HIPAA Academy conducted a thorough assessment of requirements related to ensuring compliance mandates were met from process to practice. The

work was executed professionally and with diligence. Remediation activities as required were promptly addressed to ensure regulatory specifications were met,” Sishir Reddy, Episource India CEO.

ecfirst is proud to recognize and grant permission for Episource India to utilize the HIPAA Academy, HIPAA Security Compliance Evaluation Standard seal, under specified terms, effective immediately.

Customer and Analyst Quotes

“Episource has been Blue Shield of California’s primary chart review vendor for about a year and a half. We have had a very good experience with Episource. They are responsive to our needs and manage to retrieve our charts minus complaints or problems. More importantly, they are committed to the accuracy of medical coding and adherence to risk adjustment and ICD-9-CM rules for capture. We are pleased with their performance.”

Senior HCC Data Validation Manager, Blue Shield of California

“As a third party contractor, reviewing all of our Medicare Advantage medical charts, Episource LLC, exemplified extreme professionalism and patience with our physicians and their associated staff. Not only did they rectify any issues immediately but they changed process flows to accommodate these issues. The medical chart review project netted a positive ROI as well as education reporting tools that we were able to provide to our physicians.”

Senior Financial Analyst, Sharp Medical Group

About Episource India

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About ecfirst

ecfirst, an Inc. 500 business in the first year of eligibility (2004), has served over 2,100 clients worldwide with addressing compliance and security initiatives. ecfirst delivers deep expertise with its full suite of services that include; Compliance Auditing, Contingency Planning and Business Impact Analysis (BIA), Vulnerability Assessments and the industry-unique Managed Compliance Services Program (MCSP) amongst other services and products. The HIPAA Academy – a division of ecfirst – is the gold standard for HIPAA and HITECH training, consulting and certification. The HIPAA Academy credentials, CHA™ and CHP, are industry standards for training and certification. ecfirst introduced the world’s first credential on compliance and cyber security, The CSCS™ Program. www.ecfirst.com.